Local Plan Viability Study, December 2023

Appendix 4:

**Build To Rent typologies** 



## LB Camden Local Plan Viability Testing 2023



| Value Area            | CIL Zone A |
|-----------------------|------------|
| Sales value inflation | Base       |
| Build cost inflation  | Base       |
| Tenure                | DMR @ LLR  |

| Tenure             | % AH | Base Build Costs<br>and Access Part<br>M4(2) | Base Build Costs,<br>Access Part M4(2) &<br>S106 & CIL | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL & Build<br>Regs 2022 &<br>Staircases | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL, Build<br>Regs 2022 &<br>Staircases & Wchair<br>Part M4(3) | S106 & CIL, Build<br>Regs 2022 &<br>Staircases, Wchair | Base Build Costs,<br>Access Part M4(2), S106<br>& CIL, Build Regs 2022<br>& Staircases, Wchair<br>Part M4(3),<br>Sustainability &<br>Embodied Carbon |
|--------------------|------|----------------------------------------------|--------------------------------------------------------|--------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| 100% Market Rent   | 0%   | £120,391,368                                 | £112,393,396                                           | £109,726,680                                                                               | £109,621,430                                                                                                     | £106,954,714                                           | £104,287,999                                                                                                                                         |
| 10% DMR @ 100% LLR | 10%  | £106,092,221                                 | £98,322,895                                            | £95,656,180                                                                                | £95,550,929                                                                                                      | £92,884,213                                            | £90,217,498                                                                                                                                          |
| 20% DMR @ 100% LLR | 20%  | £91,793,075                                  | £84,252,395                                            | £81,585,680                                                                                | £81,480,428                                                                                                      | £78,813,712                                            | £76,146,997                                                                                                                                          |
| 25% DMR @ 100% LLR | 25%  | £84,643,502                                  | £77,217,144                                            | £74,550,429                                                                                | £74,445,178                                                                                                      | £71,778,463                                            | £69,111,747                                                                                                                                          |
| 30% DMR @ 100% LLR | 30%  | £77,493,929                                  | £70,181,894                                            | £67,515,179                                                                                | £67,409,927                                                                                                      | £64,743,212                                            | £62,076,496                                                                                                                                          |
| 35% DMR @ 100% LLR | 35%  | £70,344,355                                  | £63,146,643                                            | £60,479,928                                                                                | £60,374,677                                                                                                      | £57,707,962                                            | £55,041,246                                                                                                                                          |
| 40% DMR @ 100% LLR | 40%  | £63,194,782                                  | £56,111,393                                            | £53,444,678                                                                                | £53,339,427                                                                                                      | £50,672,712                                            | £48,005,996                                                                                                                                          |
| 45% DMR @ 100% LLR | 45%  | £56,045,209                                  | £49,076,142                                            | £46,409,427                                                                                | £46,304,176                                                                                                      | £43,637,461                                            | £40,970,746                                                                                                                                          |
| 50% DMR @ 100% LLR | 50%  | £48,895,636                                  | £42.040.892                                            | £39.374.177                                                                                | £39.268.926                                                                                                      | £36,602,211                                            | £33,935,496                                                                                                                                          |

Residual Land values compared to benchmark land values Higher Value Secondary Offices

£97,649,000

| Tenure             | % АН | Base Build Costs<br>and Access Part<br>M4(2) | Base Build Costs,<br>Access Part M4(2) &<br>S106 & CIL | Staircases  | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL, Build<br>Regs 2022 &<br>Staircases & Wchair<br>Part M4(3) | S106 & CIL, Build<br>Regs 2022 &<br>Staircases, Wchair<br>Part M4(3) &<br>Sustainability | Base Build Costs, Access Part M4(2), S106 & CIL, Build Regs 2022 & Staircases, Wchair Part M4(3), Sustainability & Embodied Carbon |
|--------------------|------|----------------------------------------------|--------------------------------------------------------|-------------|------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|
| 100% Market Rent   | 0%   | £92,073,158                                  | £84,075,186                                            | £81,408,470 | £81,303,220                                                                                                      | £78,636,504                                                                              | £75,969,789                                                                                                                        |
| 10% DMR @ 100% LLR | 10%  | £77,774,011                                  | £70,004,685                                            | £67,337,970 | £67,232,719                                                                                                      | £64,566,003                                                                              | £61,899,288                                                                                                                        |
| 20% DMR @ 100% LLR | 20%  | £63,474,865                                  | £55,934,185                                            | £53,267,470 | £53,162,218                                                                                                      | £50,495,502                                                                              | £47,828,787                                                                                                                        |
| 25% DMR @ 100% LLR | 25%  | £56,325,292                                  | £48,898,934                                            | £46,232,219 | £46,126,968                                                                                                      | £43,460,253                                                                              | £40,793,537                                                                                                                        |
| 30% DMR @ 100% LLR | 30%  | £49,175,719                                  | £41,863,684                                            | £39,196,969 | £39,091,717                                                                                                      | £36,425,002                                                                              | £33,758,286                                                                                                                        |
| 35% DMR @ 100% LLR | 35%  | £42,026,145                                  | £34,828,433                                            | £32,161,718 | £32,056,467                                                                                                      | £29,389,752                                                                              | £26,723,036                                                                                                                        |
| 40% DMR @ 100% LLR | 40%  | £34,876,572                                  | £27,793,183                                            | £25,126,468 | £25,021,217                                                                                                      | £22,354,502                                                                              | £19,687,786                                                                                                                        |
| 45% DMR @ 100% LLR | 45%  | £27,726,999                                  | £20,757,932                                            | £18,091,217 | £17,985,966                                                                                                      | £15,319,251                                                                              | £12,652,536                                                                                                                        |
| 50% DMR @ 100% LLR | 50%  | £20.577.426                                  | £13.722.682                                            | £11.055.967 | £10.950.716                                                                                                      | £8.284.001                                                                               | £5.617.286                                                                                                                         |

Residual Land values compared to benchmark land values Medium Value Secondary Offices

£57,186,000

| Tenure             | % AH | Base Build Costs<br>and Access Part<br>M4(2) | Base Build Costs,<br>Access Part M4(2) &<br>S106 & CIL | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL & Build<br>Regs 2022 &<br>Staircases | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL, Build<br>Regs 2022 &<br>Staircases & Wchair<br>Part M4(3) | S106 & CIL, Build<br>Regs 2022 &<br>Staircases, Wchair | Base Build Costs, Access Part M4(2), S106 & CIL, Build Regs 2022 & Staircases, Wchair Part M4(3), Sustainability & Embodied Carbon |
|--------------------|------|----------------------------------------------|--------------------------------------------------------|--------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|
| 100% Market Rent   | 0%   | £103,807,428                                 | £95,809,456                                            | £93,142,740                                                                                | £93,037,490                                                                                                      | £90,370,774                                            | £87,704,059                                                                                                                        |
| 10% DMR @ 100% LLR | 10%  | £89,508,281                                  | £81,738,955                                            | £79,072,240                                                                                | £78,966,989                                                                                                      | £76,300,273                                            | £73,633,558                                                                                                                        |
| 20% DMR @ 100% LLR | 20%  | £75,209,135                                  | £67,668,455                                            | £65,001,740                                                                                | £64,896,488                                                                                                      | £62,229,772                                            | £59,563,057                                                                                                                        |
| 25% DMR @ 100% LLR | 25%  | £68,059,562                                  | £60,633,204                                            | £57,966,489                                                                                | £57,861,238                                                                                                      | £55,194,523                                            | £52,527,807                                                                                                                        |
| 30% DMR @ 100% LLR | 30%  | £60,909,989                                  | £53,597,954                                            | £50,931,239                                                                                | £50,825,987                                                                                                      | £48,159,272                                            | £45,492,556                                                                                                                        |
| 35% DMR @ 100% LLR | 35%  | £53,760,415                                  | £46,562,703                                            | £43,895,988                                                                                | £43,790,737                                                                                                      | £41,124,022                                            | £38,457,306                                                                                                                        |
| 40% DMR @ 100% LLR | 40%  | £46,610,842                                  | £39,527,453                                            | £36,860,738                                                                                | £36,755,487                                                                                                      | £34,088,772                                            | £31,422,056                                                                                                                        |
| 45% DMR @ 100% LLR | 45%  | £39,461,269                                  | £32,492,202                                            | £29,825,487                                                                                | £29,720,236                                                                                                      | £27,053,521                                            | £24,386,806                                                                                                                        |
| 50% DMR @ 100% LLR | 50%  | £32,311,696                                  | £25,456,952                                            | £22,790,237                                                                                | £22,684,986                                                                                                      | £20,018,271                                            | £17,351,556                                                                                                                        |

Residual Land values compared to benchmark land values Lower Value Secondary Offices / Community Space

£40,420,000

| Tenure             | % AH | Base Build Costs<br>and Access Part<br>M4(2) | Base Build Costs,<br>Access Part M4(2) &<br>S106 & CIL | Staircases  | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL, Build<br>Regs 2022 &<br>Staircases & Wchair<br>Part M4(3) | S106 & CIL, Build<br>Regs 2022 &<br>Staircases, Wchair | Base Build Costs, Access Part M4(2), S106 & CIL, Build Regs 2022 & Staircases, Wchair Part M4(3), Sustainability & Embodied Carbon |
|--------------------|------|----------------------------------------------|--------------------------------------------------------|-------------|------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|
| 100% Market Rent   | 0%   | £108,669,568                                 | £100,671,596                                           | £98,004,880 | £97,899,630                                                                                                      | £95,232,914                                            | £92,566,199                                                                                                                        |
| 10% DMR @ 100% LLR | 10%  | £94,370,421                                  | £86,601,095                                            | £83,934,380 | £83,829,129                                                                                                      | £81,162,413                                            | £78,495,698                                                                                                                        |
| 20% DMR @ 100% LLR | 20%  | £80,071,275                                  | £72,530,595                                            | £69,863,880 | £69,758,628                                                                                                      | £67,091,912                                            | £64,425,197                                                                                                                        |
| 25% DMR @ 100% LLR | 25%  | £72,921,702                                  | £65,495,344                                            | £62,828,629 | £62,723,378                                                                                                      | £60,056,663                                            | £57,389,947                                                                                                                        |
| 30% DMR @ 100% LLR | 30%  | £65,772,129                                  | £58,460,094                                            | £55,793,379 | £55,688,127                                                                                                      | £53,021,412                                            | £50,354,696                                                                                                                        |
| 35% DMR @ 100% LLR | 35%  | £58,622,555                                  | £51,424,843                                            | £48,758,128 | £48,652,877                                                                                                      | £45,986,162                                            | £43,319,446                                                                                                                        |
| 40% DMR @ 100% LLR | 40%  | £51,472,982                                  | £44,389,593                                            | £41,722,878 | £41,617,627                                                                                                      | £38,950,912                                            | £36,284,196                                                                                                                        |
| 45% DMR @ 100% LLR | 45%  | £44,323,409                                  | £37,354,342                                            | £34,687,627 | £34,582,376                                                                                                      | £31,915,661                                            | £29,248,946                                                                                                                        |
| 50% DMR @ 100% LLR | 50%  | £37,173,836                                  | £30,319,092                                            | £27,652,377 | £27,547,126                                                                                                      | £24,880,411                                            | £22,213,696                                                                                                                        |

£20,601,000

|                    |      |              |                                          |              |                                                                                                    |                                                                        | =                                                                                                                                 |
|--------------------|------|--------------|------------------------------------------|--------------|----------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|
|                    |      |              | Base Build Costs,<br>Access Part M4(2) & |              | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL, Build<br>Regs 2022 &<br>Staircases & Wchair | S106 & CIL, Build<br>Regs 2022 &<br>Staircases, Wchair<br>Part M4(3) & | Base Build Costs,<br>Access Part M4(2), S106<br>& CIL, Build Regs 2022<br>& Staircases, Wchair<br>Part M4(3),<br>Sustainability & |
| Tenure             | % AH | M4(2)        | S106 & CIL                               | Staircases   | Part M4(3)                                                                                         | Sustainability                                                         | Embodied Carbon                                                                                                                   |
| 100% Market Rent   | 0%   | £114,417,078 | £106,419,106                             | £103,752,390 | £103,647,140                                                                                       | £100,980,424                                                           | £98,313,709                                                                                                                       |
| 10% DMR @ 100% LLR | 10%  | £100,117,931 | £92,348,605                              | £89,681,890  | £89,576,639                                                                                        | £86,909,923                                                            | £84,243,208                                                                                                                       |
| 20% DMR @ 100% LLR | 20%  | £85,818,785  | £78,278,105                              | £75,611,390  | £75,506,138                                                                                        | £72,839,422                                                            | £70,172,707                                                                                                                       |
| 25% DMR @ 100% LLR | 25%  | £78,669,212  | £71,242,854                              | £68,576,139  | £68,470,888                                                                                        | £65,804,173                                                            | £63,137,457                                                                                                                       |
| 30% DMR @ 100% LLR | 30%  | £71,519,639  | £64,207,604                              | £61,540,889  | £61,435,637                                                                                        | £58,768,922                                                            | £56,102,206                                                                                                                       |
| 35% DMR @ 100% LLR | 35%  | £64,370,065  | £57,172,353                              | £54,505,638  | £54,400,387                                                                                        | £51,733,672                                                            | £49,066,956                                                                                                                       |
| 40% DMR @ 100% LLR | 40%  | £57,220,492  | £50,137,103                              | £47,470,388  | £47,365,137                                                                                        | £44,698,422                                                            | £42,031,706                                                                                                                       |
| 45% DMR @ 100% LLR | 45%  | £50,070,919  | £43,101,852                              | £40,435,137  | £40,329,886                                                                                        | £37,663,171                                                            | £34,996,456                                                                                                                       |
| 50% DMR @ 100% LLR | 50%  | £42,921,346  | £36,066,602                              | £33,399,887  | £33,294,636                                                                                        | £30,627,921                                                            | £27,961,206                                                                                                                       |



## LB Camden Local Plan Viability Testing 2023

C7 - 200 Bed BTR with Conventional Affordable Housing

CIL Zone A Sales value inflation Build cost inflation Base Base

Site Area 0.29 Ha

|                       |                  |                     | Tenure                                                        |                                                                             | Conventional Affordable Housing: LAR : CIR                                                        |                                                                                                               |
|-----------------------|------------------|---------------------|---------------------------------------------------------------|-----------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|
| Residual land values: |                  |                     |                                                               |                                                                             |                                                                                                   |                                                                                                               |
|                       | Base Build Costs | Base Build Costs,   | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL & Build | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL, Build<br>Regs 2022 & | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL, Build<br>Regs 2022 &<br>Staircases, Wchair | Base Build Costs,<br>Access Part M4(2), S106<br>& CIL, Build Regs 2022<br>& Staircases, Wchair<br>Part M4(3), |
|                       | and Access Part  | Access Part M4(2) & | Rogs 2022 &                                                   | Staircases & Wchair                                                         | Part M4(3) &                                                                                      | Sustainability &                                                                                              |

|                   |      |                  |                     |                    | Dusc Duna Costs,    | Access 1 alt 1114(2), | Access 1 alt 1814(2), 0 100 |
|-------------------|------|------------------|---------------------|--------------------|---------------------|-----------------------|-----------------------------|
|                   |      |                  |                     | Base Build Costs,  | Access Part M4(2),  | S106 & CIL, Build     | & CIL, Build Regs 2022      |
|                   |      |                  |                     | Access Part M4(2), | S106 & CIL, Build   | Regs 2022 &           | & Staircases, Wchair        |
|                   |      | Base Build Costs | Base Build Costs,   | S106 & CIL & Build | Regs 2022 &         | Staircases, Wchair    | Part M4(3),                 |
|                   |      | and Access Part  | Access Part M4(2) & | Regs 2022 &        | Staircases & Wchair | Part M4(3) &          | Sustainability &            |
| Tenure            | % AH | M4(2)            | S106 & CIL          | Staircases         | Part M4(3)          | Sustainability        | Embodied Carbon             |
| 100% Market Rent  | 0%   | £120,391,368     | £112,393,396        | £109,726,680       | £109,621,430        | £106,954,714          | £104,287,999                |
| 60% LAR : 40% CIR | 5%   | £112,215,231     | £104,586,407        | £101,929,262       | £101,824,412        | £99,167,266           | £96,510,120                 |
| 60% LAR : 40% CIR | 10%  | £104,016,536     | £96,757,222         | £94,108,837        | £94,004,357         | £91,355,974           | £88,707,589                 |
| 60% LAR : 40% CIR | 15%  | £95,795,479      | £88,906,031         | £86,265,608        | £86,161,462         | £83,521,041           | £80,880,619                 |
| 60% LAR : 40% CIR | 20%  | £87,552,253      | £81,033,026         | £78,399,773        | £78,295,928         | £75,662,674           | £73,029,421                 |
| 60% LAR : 40% CIR | 25%  | £79,287,055      | £73,138,400         | £70,511,529        | £70,407,952         | £67,781,081           | £65,154,210                 |
| 60% LAR : 40% CIR | 30%  | £71,000,077      | £65,222,342         | £62,601,074        | £62,497,733         | £59,876,466           | £57,255,198                 |
| 60% LAR : 40% CIR | 35%  | £62,691,515      | £57,285,046         | £54,668,609        | £54,565,471         | £51,949,034           | £49,332,597                 |
| 60% LAR : 40% CIR | 40%  | £54,361,564      | £49,326,702         | £46,714,331        | £46,611,364         | £43,998,992           | £41,386,620                 |
| 60% LAR : 40% CIR | 45%  | £46,010,417      | £41,347,502         | £38,738,438        | £38,635,611         | £36,026,546           | £33,417,482                 |
| 60% LAR : 40% CIR | 50%  | £37,638,271      | £33,347,639         | £30,741,129        | £30,638,410         | £28,031,901           | £25,425,393                 |

Residual Land values compared to benchmark land values Higher Value Secondary Offices

£97,649,000

| Tenure            | % AH | Base Build Costs<br>and Access Part<br>M4(2) | Base Build Costs,<br>Access Part M4(2) &<br>S106 & CIL | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL & Build<br>Regs 2022 &<br>Staircases | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL, Build<br>Regs 2022 &<br>Staircases & Wchair<br>Part M4(3) | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL, Build<br>Regs 2022 &<br>Staircases, Wchair<br>Part M4(3) &<br>Sustainability | Base Build Costs,<br>Access Part M4(2), S106<br>& CIL, Build Regs 2022<br>& Staircases, Wchair<br>Part M4(3),<br>Sustainability &<br>Embodied Carbon |
|-------------------|------|----------------------------------------------|--------------------------------------------------------|--------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| 100% Market Rent  | 0%   | £92,073,158                                  | £84,075,186                                            | £81,408,470                                                                                | £81,303,220                                                                                                      | £78,636,504                                                                                                                         | £75,969,789                                                                                                                                          |
| 60% LAR : 40% CIR | 5%   | £83,897,021                                  | £76,268,197                                            | £73,611,052                                                                                | £73,506,202                                                                                                      | £70,849,056                                                                                                                         | £68,191,910                                                                                                                                          |
| 60% LAR : 40% CIR | 10%  | £75,698,326                                  | £68,439,012                                            | £65,790,627                                                                                | £65,686,147                                                                                                      | £63,037,764                                                                                                                         | £60,389,379                                                                                                                                          |
| 60% LAR : 40% CIR | 15%  | £67,477,269                                  | £60,587,821                                            | £57,947,398                                                                                | £57,843,252                                                                                                      | £55,202,831                                                                                                                         | £52,562,409                                                                                                                                          |
| 60% LAR: 40% CIR  | 20%  | £59,234,043                                  | £52,714,816                                            | £50,081,563                                                                                | £49,977,718                                                                                                      | £47,344,464                                                                                                                         | £44,711,211                                                                                                                                          |
| 60% LAR : 40% CIR | 25%  | £50,968,845                                  | £44,820,190                                            | £42,193,319                                                                                | £42,089,742                                                                                                      | £39,462,871                                                                                                                         | £36,836,000                                                                                                                                          |
| 60% LAR: 40% CIR  | 30%  | £42,681,867                                  | £36,904,132                                            | £34,282,864                                                                                | £34,179,523                                                                                                      | £31,558,256                                                                                                                         | £28,936,988                                                                                                                                          |
| 60% LAR : 40% CIR | 35%  | £34,373,305                                  | £28,966,836                                            | £26,350,399                                                                                | £26,247,261                                                                                                      | £23,630,824                                                                                                                         | £21,014,387                                                                                                                                          |
| 60% LAR : 40% CIR | 40%  | £26,043,354                                  | £21,008,492                                            | £18,396,121                                                                                | £18,293,154                                                                                                      | £15,680,782                                                                                                                         | £13,068,410                                                                                                                                          |
| 60% LAR : 40% CIR | 45%  | £17,692,207                                  | £13,029,292                                            | £10,420,228                                                                                | £10,317,401                                                                                                      | £7,708,336                                                                                                                          | £5,099,272                                                                                                                                           |
| 60% LAR: 40% CIR  | 50%  | £9,320,061                                   | £5,029,429                                             | £2,422,919                                                                                 | £2,320,200                                                                                                       | -£286,309                                                                                                                           | -£2,892,817                                                                                                                                          |

Residual Land values compared to benchmark land values Medium Value Secondary Offices

£57,186,000

| Tenure            | % AH | Base Build Costs<br>and Access Part<br>M4(2) | Base Build Costs,<br>Access Part M4(2) &<br>S106 & CIL | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL & Build<br>Regs 2022 &<br>Staircases | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL, Build<br>Regs 2022 &<br>Staircases & Wchair<br>Part M4(3) | S106 & CIL, Build<br>Regs 2022 &<br>Staircases, Wchair | Base Build Costs,<br>Access Part M4(2), S106<br>& CIL, Build Regs 2022<br>& Staircases, Wchair<br>Part M4(3),<br>Sustainability &<br>Embodied Carbon |
|-------------------|------|----------------------------------------------|--------------------------------------------------------|--------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| 100% Market Rent  | 0%   | £103,807,428                                 | £95,809,456                                            | £93,142,740                                                                                | £93,037,490                                                                                                      | £90,370,774                                            | £87,704,059                                                                                                                                          |
| 60% LAR : 40% CIR | 5%   | £95,631,291                                  | £88,002,467                                            | £85,345,322                                                                                | £85,240,472                                                                                                      | £82,583,326                                            | £79,926,180                                                                                                                                          |
| 60% LAR : 40% CIR | 10%  | £87,432,596                                  | £80,173,282                                            | £77,524,897                                                                                | £77,420,417                                                                                                      | £74,772,034                                            | £72,123,649                                                                                                                                          |
| 60% LAR : 40% CIR | 15%  | £79,211,539                                  | £72,322,091                                            | £69,681,668                                                                                | £69,577,522                                                                                                      | £66,937,101                                            | £64,296,679                                                                                                                                          |
| 60% LAR : 40% CIR | 20%  | £70,968,313                                  | £64,449,086                                            | £61,815,833                                                                                | £61,711,988                                                                                                      | £59,078,734                                            | £56,445,481                                                                                                                                          |
| 60% LAR : 40% CIR | 25%  | £62,703,115                                  | £56,554,460                                            | £53,927,589                                                                                | £53,824,012                                                                                                      | £51,197,141                                            | £48,570,270                                                                                                                                          |
| 60% LAR : 40% CIR | 30%  | £54,416,137                                  | £48,638,402                                            | £46,017,134                                                                                | £45,913,793                                                                                                      | £43,292,526                                            | £40,671,258                                                                                                                                          |
| 60% LAR : 40% CIR | 35%  | £46,107,575                                  | £40,701,106                                            | £38,084,669                                                                                | £37,981,531                                                                                                      | £35,365,094                                            | £32,748,657                                                                                                                                          |
| 60% LAR : 40% CIR | 40%  | £37,777,624                                  | £32,742,762                                            | £30,130,391                                                                                | £30,027,424                                                                                                      | £27,415,052                                            | £24,802,680                                                                                                                                          |
| 60% LAR : 40% CIR | 45%  | £29,426,477                                  | £24,763,562                                            | £22,154,498                                                                                | £22,051,671                                                                                                      | £19,442,606                                            | £16,833,542                                                                                                                                          |
| 60% LAR: 40% CIR  | 50%  | £21,054,331                                  | £16,763,699                                            | £14,157,189                                                                                | £14,054,470                                                                                                      | £11,447,961                                            | £8,841,453                                                                                                                                           |

Residual Land values compared to benchmark land values Lower Value Secondary Offices / Community Space

£40,420,000

|                   |      |                                              |                                                        |                                                                                            |                                                                                                                  |                                                        | •                                                                                                                                                    |
|-------------------|------|----------------------------------------------|--------------------------------------------------------|--------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| Tenure            | % AH | Base Build Costs<br>and Access Part<br>M4(2) | Base Build Costs,<br>Access Part M4(2) &<br>S106 & CIL | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL & Build<br>Regs 2022 &<br>Staircases | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL, Build<br>Regs 2022 &<br>Staircases & Wchair<br>Part M4(3) | S106 & CIL, Build<br>Regs 2022 &<br>Staircases, Wchair | Base Build Costs,<br>Access Part M4(2), S106<br>& CIL, Build Regs 2022<br>& Staircases, Wchair<br>Part M4(3),<br>Sustainability &<br>Embodied Carbon |
| 100% Market Rent  | 0%   | £108,669,568                                 | £100.671.596                                           | £98.004.880                                                                                | £97.899.630                                                                                                      | £95,232,914                                            | £92.566.199                                                                                                                                          |
| 60% LAR: 40% CIR  | 5%   | £100,493,431                                 | £92,864,607                                            | £90,207,462                                                                                | £90,102,612                                                                                                      | £87,445,466                                            | £84,788,320                                                                                                                                          |
| 60% LAR : 40% CIR | 10%  | £92,294,736                                  | £85,035,422                                            | £82,387,037                                                                                | £82,282,557                                                                                                      | £79,634,174                                            | £76,985,789                                                                                                                                          |
| 60% LAR : 40% CIR | 15%  | £84,073,679                                  | £77,184,231                                            | £74,543,808                                                                                | £74,439,662                                                                                                      | £71,799,241                                            | £69,158,819                                                                                                                                          |
| 60% LAR : 40% CIR | 20%  | £75,830,453                                  | £69,311,226                                            | £66,677,973                                                                                | £66,574,128                                                                                                      | £63,940,874                                            | £61,307,621                                                                                                                                          |
| 60% LAR : 40% CIR | 25%  | £67,565,255                                  | £61,416,600                                            | £58,789,729                                                                                | £58,686,152                                                                                                      | £56,059,281                                            | £53,432,410                                                                                                                                          |
| 60% LAR : 40% CIR | 30%  | £59,278,277                                  | £53,500,542                                            | £50,879,274                                                                                | £50,775,933                                                                                                      | £48,154,666                                            | £45,533,398                                                                                                                                          |
| 60% LAR : 40% CIR | 35%  | £50,969,715                                  | £45,563,246                                            | £42,946,809                                                                                | £42,843,671                                                                                                      | £40,227,234                                            | £37,610,797                                                                                                                                          |
| 60% LAR : 40% CIR | 40%  | £42,639,764                                  | £37,604,902                                            | £34,992,531                                                                                | £34,889,564                                                                                                      | £32,277,192                                            | £29,664,820                                                                                                                                          |
| 60% LAR : 40% CIR | 45%  | £34,288,617                                  | £29,625,702                                            | £27,016,638                                                                                | £26,913,811                                                                                                      | £24,304,746                                            | £21,695,682                                                                                                                                          |
| 60% LAR : 40% CIR | 50%  | £25 916 471                                  | £21 625 839                                            | £19 N19 329                                                                                | £18 916 610                                                                                                      | £16 310 101                                            | £13 703 593                                                                                                                                          |

Residual Land values compared to benchmark land values Secondary Industrial/Storage/Distribution

£20,601,000

| Tenure            | % AH | Base Build Costs<br>and Access Part<br>M4(2) | Base Build Costs,<br>Access Part M4(2) &<br>S106 & CIL | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL & Build<br>Regs 2022 &<br>Staircases | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL, Build<br>Regs 2022 &<br>Staircases & Wchair<br>Part M4(3) | Base Build Costs,<br>Access Part M4(2),<br>S106 & CIL, Build<br>Regs 2022 &<br>Staircases, Wchair<br>Part M4(3) &<br>Sustainability | Base Build Costs,<br>Access Part M4(2), S106<br>& CIL, Build Regs 2022<br>& Staircases, Wchair<br>Part M4(3),<br>Sustainability &<br>Embodied Carbon |
|-------------------|------|----------------------------------------------|--------------------------------------------------------|--------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| 100% Market Rent  | 0%   | £114,417,078                                 | £106,419,106                                           | £103,752,390                                                                               | £103,647,140                                                                                                     | £100,980,424                                                                                                                        | £98,313,709                                                                                                                                          |
| 60% LAR : 40% CIR | 5%   | £106,240,941                                 | £98,612,117                                            | £95,954,972                                                                                | £95,850,122                                                                                                      | £93,192,976                                                                                                                         | £90,535,830                                                                                                                                          |
| 60% LAR : 40% CIR | 10%  | £98,042,246                                  | £90,782,932                                            | £88,134,547                                                                                | £88,030,067                                                                                                      | £85,381,684                                                                                                                         | £82,733,299                                                                                                                                          |
| 60% LAR : 40% CIR | 15%  | £89,821,189                                  | £82,931,741                                            | £80,291,318                                                                                | £80,187,172                                                                                                      | £77,546,751                                                                                                                         | £74,906,329                                                                                                                                          |
| 60% LAR : 40% CIR | 20%  | £81,577,963                                  | £75,058,736                                            | £72,425,483                                                                                | £72,321,638                                                                                                      | £69,688,384                                                                                                                         | £67,055,131                                                                                                                                          |
| 60% LAR : 40% CIR | 25%  | £73,312,765                                  | £67,164,110                                            | £64,537,239                                                                                | £64,433,662                                                                                                      | £61,806,791                                                                                                                         | £59,179,920                                                                                                                                          |
| 60% LAR : 40% CIR | 30%  | £65,025,787                                  | £59,248,052                                            | £56,626,784                                                                                | £56,523,443                                                                                                      | £53,902,176                                                                                                                         | £51,280,908                                                                                                                                          |
| 60% LAR : 40% CIR | 35%  | £56,717,225                                  | £51,310,756                                            | £48,694,319                                                                                | £48,591,181                                                                                                      | £45,974,744                                                                                                                         | £43,358,307                                                                                                                                          |
| 60% LAR : 40% CIR | 40%  | £48,387,274                                  | £43,352,412                                            | £40,740,041                                                                                | £40,637,074                                                                                                      | £38,024,702                                                                                                                         | £35,412,330                                                                                                                                          |
| 60% LAR : 40% CIR | 45%  | £40,036,127                                  | £35,373,212                                            | £32,764,148                                                                                | £32,661,321                                                                                                      | £30,052,256                                                                                                                         | £27,443,192                                                                                                                                          |
| 60% LAR : 40% CIR | 50%  | £31,663,981                                  | £27,373,349                                            | £24,766,839                                                                                | £24,664,120                                                                                                      | £22,057,611                                                                                                                         | £19,451,103                                                                                                                                          |